

PRASANNA.K

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Seeking assignments- Procurement / Materials Management/ Supply Chain Functions within an organisation of repute anywhere in India.

- ❖ A competent professional with **26 years** of experience in Procurement, Materials Management, Inventory Management, Logistics and Supply Chain Management.
- ❖ **Worked with M/s. Alstom Projects India Ltd., Shahabad for 21 years.**
- ❖ **Worked with UB ENGINEERING LTD PUNE, IN EPC DIVISION for 2 years.**
- ❖ **Worked with Arabian International Co., UAE for 2 years, from 2013 to 2015.**
- ❖ **Worked with Simplex castings Ltd Bhilai, From Jan 2016 to Dec 2016.**
- ❖ **Worked with Godavari Biorefineries Ltd.**
- ❖ Deft in route planning, liaising with transporters / shipping liners for cost effective movement of goods ensuring ameliorated satisfaction levels.
- ❖ Adroit in managing the wide spectrum of tasks including Purchase, Procurement, Vendor Development, Inventory Management, Stores, across the supply chain.
- ❖ Proficient in carrying out import & export operations with standard knowledge of the government policies & regulations, provisions of Customs.
- ❖ Proficient in supervising & controlling the logistics processes & services at vendors end & providing valuable suggestions for efficiency enhancement.
- ❖ Expertise in managing entire breadth of commercial operations inclusive of sourcing, order processing and materials management, etc.
- ❖ Demonstrated abilities in addressing operational issues, resolving performance bottlenecks and achieving desired objectives.
- ❖ An effective communicator with exceptional relationship management skills with ability to relate to people at any level of business.

ORGANISATIONAL DETAILS

Dec 1992 to March 2012 at **M/s. Alstom Projects India Ltd., Shahabad, Karnataka**
Manager Supply Management

Alstom Projects India Ltd. is into power boilers & related products which include Foundry & Machining activities & Air preheater at Shahabad plant.

From March 2012 at **M/s. UB ENGINEERING LTD PUNE, Maharashtra**
Sr.Manager(Purchase)

Major Responsibilities:

Materials Management / Procurement/stores

- Independently directing the development and implementation of key purchase / procurement strategies, contingency plans and ensuring that plans are aligned with production requirements. & capex sourcing
- Formulating budgets for timely procurement of various foundry components.
- Ensuring optimum inventory levels for achieving cost savings without hampering the production process and preparing reports for the same.
- Complete stores operations & shipping

Vendor Development

- Developing long-term partnerships with local & foreign suppliers; managing day-to-day supplier performance to ensure meeting of service, cost, delivery and quality norms.
- Consistently evaluating vendor performance through SAP module to ensure adherence to predefined specifications and supply of quality material / execution of job works.
- Visiting various shop floors across country and getting acquainted with world class quality system and manufacturing technology.

Commercial Operations

- Managing the import & export operations and maintaining various documents for the same.

- Establishing Letters of Credit, Advance Remittances, Advance License Route & Vetting of necessary commercial documents.
- Interfacing with overseas suppliers for pricing and terms of delivery negotiation for cost effective procurement.
- Co-ordination for Customs Clearance, Export Matters & Liaising with various authorities, shipping companies and other external agencies for various clearances / approvals.

Inventory Control / Cost Planning & Management

- Ensuring optimum inventory and handling disposal of SCRAP to achieve cost savings without hampering the production process.
- Spearheading cost reduction initiatives consolidating tasks, eliminating non-value-added processes & complete re-engineering of processes and systems.
- Making effective use of cost analysis tools in support of strategic sourcing process, procurement costs, cost reduction metrics and bottom line performance indicators.

Supply Chain Management & Logistics

- Sustaining the existing network & managing the supply chain, ensuring timely distribution of the merchandise.
- Monitoring availability of stock, making appropriate arrangements to ensure on time deliveries.
- Managing logistics operations involving coordinating with companies for Sea/ Air/ Road Transport, C&F Agents, CHA's and other external agencies to achieve seamless & cost-effective transport solutions.

Achievements:

- Introduced vendor rating system through SAP modules to ensure the supply of quality material for the further production.

PREVIOUS ASSIGNMENTS

M/s Ganesh Anhdride Ltd., Maharastra

Site Palnning Coordinator

M/s Mechanical Enterprises, Mumbai

Planning andProcurement Engineer

ACADEMIA

- PG Diploma in Export & Import Management from Indian Institute of Materials Management, Baroda, Gujarat in 2000.
- B.E. (Mechanical) from Gulbarga University, Gulbarga in 1988.
- 12th from Karnataka in 1982.
- 10th from Karnataka in 1980

TRAINING AND OTHER PROGRAMS ATTENDED

- Attended CII meeting held in Bangalore regarding Exim policy, Finance Management & Inventory management.

AFFILIATIONS

- Member of Institution of Engineers.

IT SKILLS

- Ability to work with MS Word, SAP (MM Modules)

PERSONAL DOSSIER

Date of birth : 22nd December 1964

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'ANANT', Ghabre Layout,
Old Jewargi road,
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